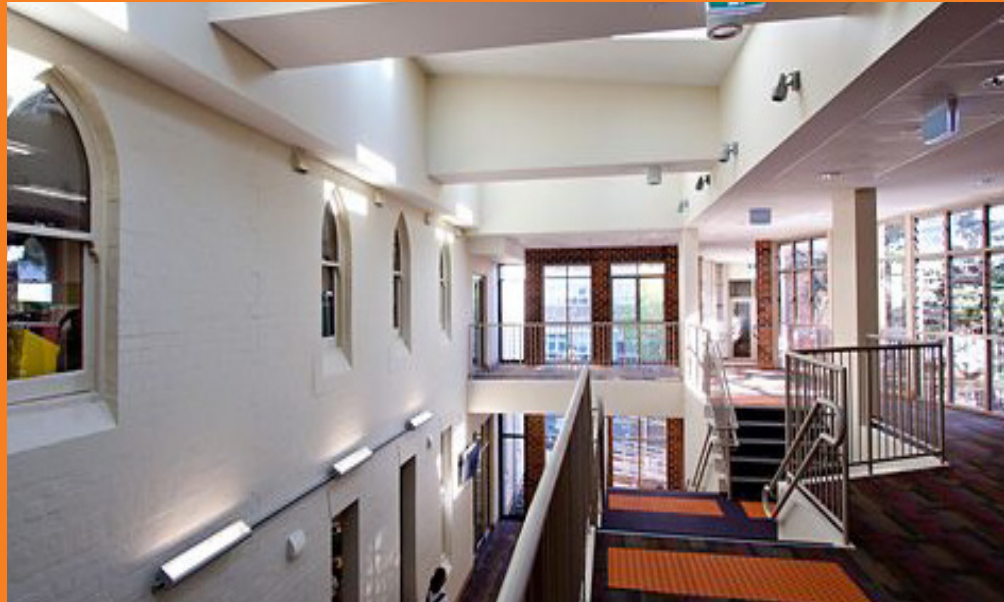


Client Profile

Main Contractor

Reitsma Constructions is a medium sized building company operating from its head office in Seven Hills, Sydney, Australia. Incorporated in 1973, Reitsma is heavily involved within the construction of schools, churches, retail automotive, aged care and general commercial and fit-out.

A large portion of work is generated through referrals and relationships with key stakeholders.



Background

Founded in 1973 by Dirk Reitsma as a largely residential builder, it gradually broadened its range of expertise to include churches and schools, and later commercial, industrial, retirement living and medium density residential construction. In recent years it has specialised in school and retail automotive construction including additions & alterations as well as new works.

Contracts are generally conducted in and around the metropolitan area of Sydney and typically range in value up to \$12m. Work is acquired through competitive tendering, negotiation and referrals. Reitsma Constructions prides itself in having long standing relationships with a number of clients and architects as well as skilled tradespeople and suppliers.

A significant number of the projects are Design & Construct working in conjunction

Cheops the foundation for growth

with selected consultants to deliver complete turnkey projects, taking proposals from pre-development application right through to occupancy. Reitsma also have a proven Construction Management/Building contract for cost plus applications, as well as long experience in various forms of architect supervised contracts.

Director Pieter Van Zwieten, discusses the reasons for selecting Cheops over the competitors in the market and why they decided to replace Timberline.

"Shortfalls in their existing application were becoming an issue and the main areas of concern were it was complex to use, everything was a module, the reports were complex, it appeared to Accounting software driven and not management driven, there was limited Australian based support and programming was limited while the system was also slow".

“We would recommend Cheops to other companies looking for a Construction Software solution or wishing to change as we were”.

Pieter Van Zwieten – Director

Reitsma Constructions

Sector - Commercial, Interior, Educational and Automotive.	Solutions Used - Cheops
	Founded - 1973
<p>CSSP are the leading supplier of construction management software solutions in Australia. Our large customer base is spread across Australia, New Zealand, Asia and the Middle East. We are based in Adelaide, South Australia and all of our construction accounting software is developed, supported and owned by us, enabling us to respond directly to our customer's needs. CSSP has been providing construction job costing solutions to the industry for almost 30 years in Australia and the surrounding area.</p>	

“The reason for selecting Cheops over other products in the market was that it was recommended by our employees who had used it in other companies and were very happy with it and other businesses in the construction industry when queried on the product they used and were happy with Cheops. We have found it to be cost effective and it was an easy of installation on industry standard Microsoft Windows servers and not restrictive which made it also easy to work with our in house or external IT Contractors. As a Australian Vertical market Construction package Cheops is tailored to the Australian market, in particular to local statutory requirements in particular the dynamic and changing ATO”.

wishing to change as we were by our employees and users from other companies”.

“The new Web modules for Cheops we see ourselves implementing in the future the Business Analytics and the Digital Invoice Scanning solutions and at the National Roadshows each year, CSSP showcase their new features and products, and further innovations that have been developed in the previous year”.

“With the Future roadmap and partnering with clients we see as definitely an good approach for CSSP and the Cheops product”.

“Transition to Cheops was very smooth, quick and efficient, and the changeover happened from end of the Financial Year and then the next year we started only using Cheops”.

“Best features of Cheops is the linking of Orders / Contracts to cost control (Committed costs for forecasting) the ability to format reports in to Microsoft Word, it is a complete integrated forecasting and management tool. We found the Project Control and Forecasting in Cheops excellent and provides information, including actual costs / committed / forecast costs. Transactions are in real time and we see this as an advantage over a batching based system, so all transactions are automatically updated throughout AR, AR and Job Costing and so the figures are fixed and not fluid”.

“We would recommend Cheops to other companies looking for a Construction Software solution or



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